



News From

Maggie Brooks

Monroe County Executive

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BROOKS ANNOUNCES PROJECTS APPROVED BY COMIDA

Monroe County Executive Maggie Brooks announced that the County of Monroe Industrial Development Agency (COMIDA) today approved incentives for 12 local economic development projects.

*"We are seeing a lot of momentum in our local economy and recent expansion announcements by Bausch & Lomb, CooperVision and other companies are positive news for our community," said **Brooks**. "Monroe County is pleased to be a partner in these projects by providing incentives through COMIDA and helping companies to grow and create new jobs."*

Brooks also welcomed the following new COMIDA Board members: **Theresa Mazzullo**, former President and Principal of EPIC Advisors, elected today as the new Chairperson; **Ann Burr**, Senior Advisor to Citizens Communications; **Lauren Doyle**, who runs a private counseling practice; and **Stephen Moore**, a partner in Moore Corporate Real Estate, Inc. **Robert Hurlbut** and **Hank Stuart**, who have each served on COMIDA for five years, will continue on the Board.

The following projects were approved today by COMIDA:

- **American Fruit & Vegetable Company** (EquiPlus)
205 Mushroom Blvd.
Rochester, New York 14602

The applicant is a wholesale distributor of fresh fruits, vegetables, herbs, salad dressings, juices and nuts throughout Western New York. Customers include supermarkets, food service companies, farm markets, restaurants and other distributors. The company currently employs 22 within Monroe County and will be creating 1 new full-time job. The company has been approved for a GreatRate on the equipment purchases through the Monroe County Industrial Development Corporation (MCIDC).

- **ServerWare Corp.** (EquiPlus)
3495 Winton Place, Suite E-3A
Rochester, New York 14623

ServerWare Corp. is an IT solutions provider specializing in the design, implementation, support and management of application infrastructure solutions to help businesses more effectively manage their data. The company will be purchasing hardware, software and related equipment to accommodate continued growth in their business. ServerWare currently employs 10 in Monroe County and will be creating 5 new full-time jobs. The company has been approved for a GreatRate on the purchase through MCIDC.

- **Elmer W. Davis, Inc.** (EquiPlus)
1217 Clifford Avenue
Rochester, New York 14621

Elmer W. Davis, Inc. is a commercial roofing contractor located in the City of Rochester. Elmer Davis will be purchasing new asphalt tankers, a truck and other equipment. They will also be expanding/renovating office space and a parking lot to accommodate continued growth in their business. The company's current year-round employment is 40 within Monroe County. They expect to add 4 new full-time jobs. The company has been approved for a GreatRebate on the purchases through MCIDC.

- **Agape Physical Therapy Services, PC** (EquiPlus)
92 West Avenue
Brockport, New York 14420

Agape Physical Therapy Services include physical therapy, aquatic therapy and sports rehabilitation. They will be setting up a therapy unit at the Total Sports Experience in Gates. This request will facilitate the purchase of various equipment. Agape currently employs 24 in three other Monroe County locations. The Gates location will add 3 new full-time jobs. The company has been approved for a GreatRate on the purchases through MCIDC.

- **Total Sports Medicine, PC** (EquiPlus)
880 Elmgrove Road
Rochester, New York 14614

Total Sports Medicine PC is owned by Dr. Robert Nicoletta, a sports medicine orthopedic surgeon. Dr. Nicoletta has applied for a sales tax exemption on the purchase of an X-ray machine and related components. Total Sports Medicine currently employs 4 within Monroe County, and will be creating 2 new full-time jobs. The company has been approved for a GreatRate on the equipment purchases through MCIDC.

- **Erie Station 241, LLC** (Sale/leaseback with JobsPlus)
75 Thruway Park Drive
West Henrietta, New York 14586

Erie Station 241, LLC will be constructing a 241,600 square foot warehouse facility on 15.6 acres for CooperVision, Inc. The building will be located in the Erie Station Business Park in the Town of Henrietta. CooperVision purchased Ocular Sciences in 2005 and a decision was made to consolidate three distribution centers (Henrietta, San Francisco and Albuquerque) into one center. Henrietta was chosen primarily due to the incentive package put together by Monroe County and New York State. The total project cost is \$20 million. CooperVision employs 948 in Monroe County and expects to create an additional 225 jobs. The company seeks approval of the JobsPlus Tax Incentive based on the local labor and supplier rule. Approval is for up to \$100,000 in assistance. Approval for over \$100,000 will be considered after a Public Hearing is held in the Town of Henrietta.

- **Scannell Properties #46, LLC (for FedEx Ground Package System)**
(Sale/leaseback with JobsPlus)
11711 N. Pennsylvania Street
Carmel, Indiana 46032

Scannell Properties #46 will be constructing a 101,000 square foot small package distribution center on 13.5 acres for FedEx Ground Package System, Inc. The building will be located in the Erie Station Business Park in the Town of Henrietta. The capital investment in the project will be over \$8 million. The proposed project will involve the expansion of FedEx Ground's two existing operations in Monroe County. The company expects to grow employment by 18 full-time jobs. The company seeks approval of the JobsPlus Tax Incentive based on the local labor and supplier rule. Approval is for up to \$100,000 in assistance. Approval for over \$100,000 will be considered after a Public Hearing is held in the Town of Henrietta.

- **LeFrois Development, LLC** (Sale/leaseback with JobsPlus)
1020 Lehigh Station Road
Henrietta, New York 14467

LeFrois Development, LLC will be constructing a 51,000 square foot office building on 8.75 acres for Unisys Corp. The building will be located in the Calkins Road Business Park in the Town of Henrietta. Unisys will be delivering help desk services for clients as well as worldwide telesales services. Unisys employs 249 full-time employees and will be creating 88 new full-time jobs. The total project cost is \$5.2 million. The company seeks approval of the JobsPlus Tax Incentive based on the local labor and supplier

rule. Approval is for up to \$100,000 in assistance. Approval for over \$100,000 will be considered after a Public Hearing is held in the Town of Henrietta.

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- **Bausch & Lomb, Inc.** (Sales tax exemption)
One Bausch and Lomb Place
Rochester, New York 14604

Bausch & Lomb, Inc. will be expanding their Goodman Street location and adding a new 75,000 square foot addition which will house laboratories and offices to expand their world wide R&D center. The total project cost is \$35 million. Bausch & Lomb employs over 1,300 and will be adding 200 new jobs. The company will be located in the City's Empire Zone and is only seeking approval of sales tax exemption through COMIDA. Approval is for up to \$100,000 in assistance. Approval for over \$100,000 will be considered after a Public Hearing is held at the Agency's August meeting.

- **Winton Place Business Center – Rosemount, Inc.** (Sale/leaseback with JobsPlus)
3559 Winton Place
Rochester, New York 14623

Winton Place Business Center will be constructing a 12,000 square foot multi-tenant building on 1.3 acres in the Town of Henrietta. Rosemount, Inc., a process instrumentation manufacturer, will lease 9,600 square feet to house corporate office, lab and distribution space. The total project cost is \$695,000. Rosemount currently employs 9 full-time in Monroe County and will be creating 1 new full-time job. The company seeks approval of JobsPlus based on the local labor and supplier rule.

- **Studco Building Systems US, LLC** (EquiPlus)
545 Basket Road
Webster, New York 14580

The applicant is a manufacturer of steel framing systems headquartered in Australia. They have opened a U.S. manufacturing operation at 545 Basket Road in the Town of Webster. The applicant is applying for a sales tax exemption on equipment purchases and renovations. The company will be creating 10 new full-time jobs. The company has been approved for a GreatRebate on the equipment purchases through MCIDC.

- **Kenneth R. Ronzo, DDS** (EquiPlus)
2615 Culver Road
Rochester, New York 14617

The applicant is a general dentistry practice that is relocating and expanding to 2,700 square feet of leased space at 2615 Culver Road in the

Town of Irondequoit. The applicant is applying for a sales tax exemption on medical equipment purchases and renovations. The company currently employs 3 within Monroe County, and will be creating 2 new full-time jobs. The company has been approved for a GreatRate on the equipment purchases through MCIDC.

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The EquiPlus program combines the investment incentives of the GreatRate and GreatRebate programs with the sales tax exemptions offered through COMIDA. Companies that receive GreatRate or GreatRebate benefits through MCIDC for the purchase of equipment can receive an additional sales tax exemption on the purchase of that equipment through COMIDA.

JobsPlus is a tax abatement program that, in addition to sales tax exemption and/or mortgage tax exemption, provides 90% abatement on increased assessment associated with the project in the first year, decreasing 10% per year for a ten-year period.

COMIDA is a not-for-profit, public benefit corporation and governmental agency. Its purpose is to encourage established businesses to expand locally and to attract new industries to the Greater Rochester area. COMIDA incentives apply toward the purchase of land and construction of new facilities, the expansion of existing buildings, the purchase of new machinery and equipment, as well as the renovation of existing facilities.

